

## **EDUCATION SERIES**

# Target, Probe & Educate (TPE)

Presented by: SerenaGroup Education Committee



### 11 INF 2023

## TODAY'S AGENDA

- Introduction
- Know Your Mac
- The Process

- Medical Necessity
- Round 2 & 3
- Next Steps

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## • How to Be Ready

## • Quiz



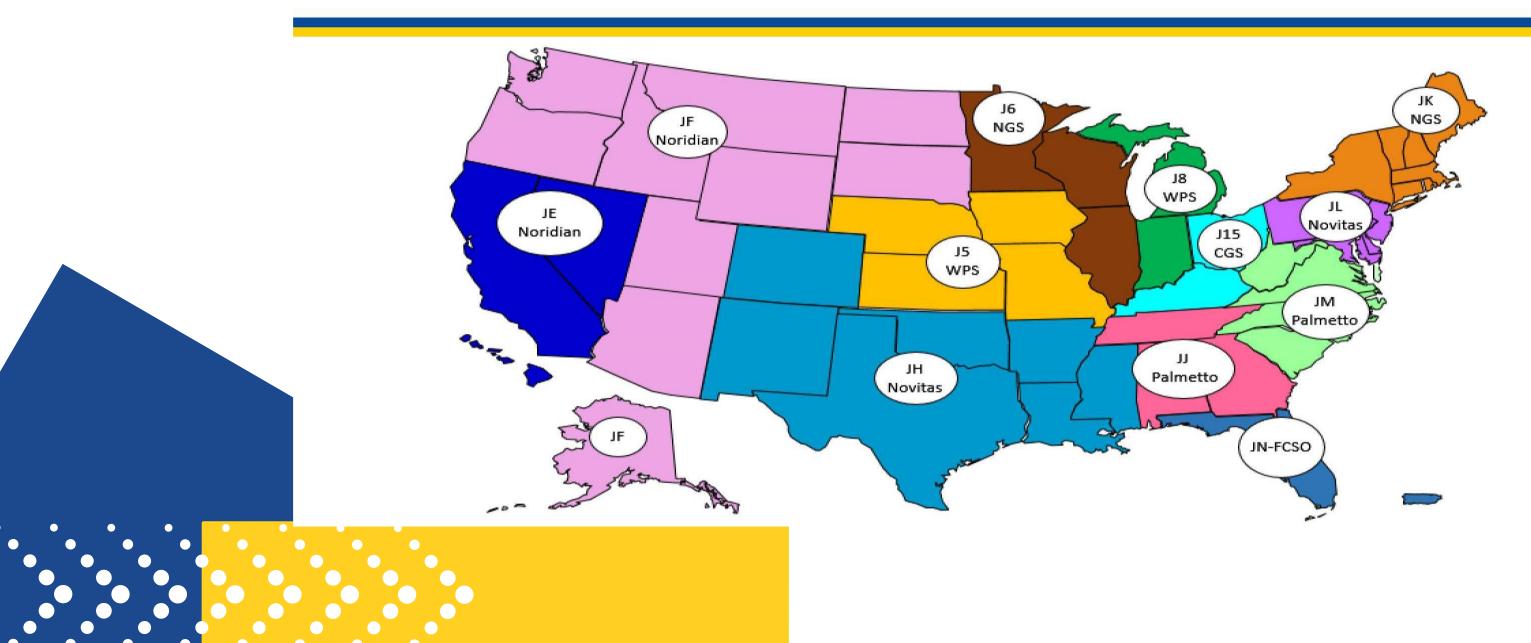
# Introduction

When performing medical review as part of Targeted Probe and Educate (TPE), Medicare Administrative Contractors (MACs) focus on specific providers/suppliers that bill a particular item or service rather than all providers/suppliers billing a particular item or service. MACs will focus only on providers/suppliers who have the highest claim denial rates or who have billing practices that vary significantly from their peers. TPE involves the review of 20-40 claims per provider/supplier, per item or service. This is considered a round, and the provider/supplier has a total of up to three rounds of review. After each round, providers/suppliers are offered individualized education based on the results of their reviews. Providers/suppliers are also offered individualized education during a round to more efficiently fix simple problems.



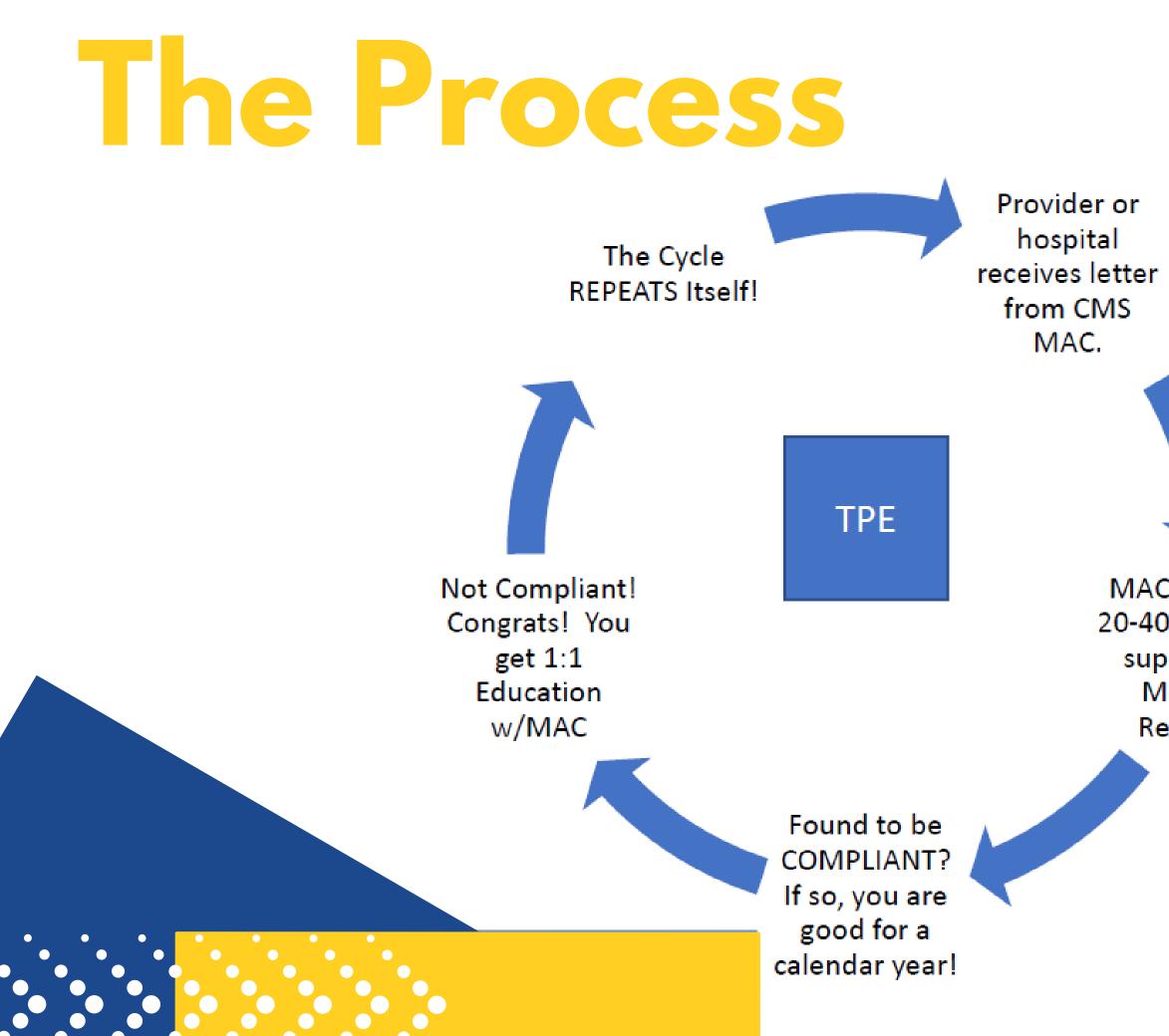
# Know Your Mac

## A/B MAC Jurisdictions as of October 2017











MAC reviews 20-40 claims & supporting Medical Records.



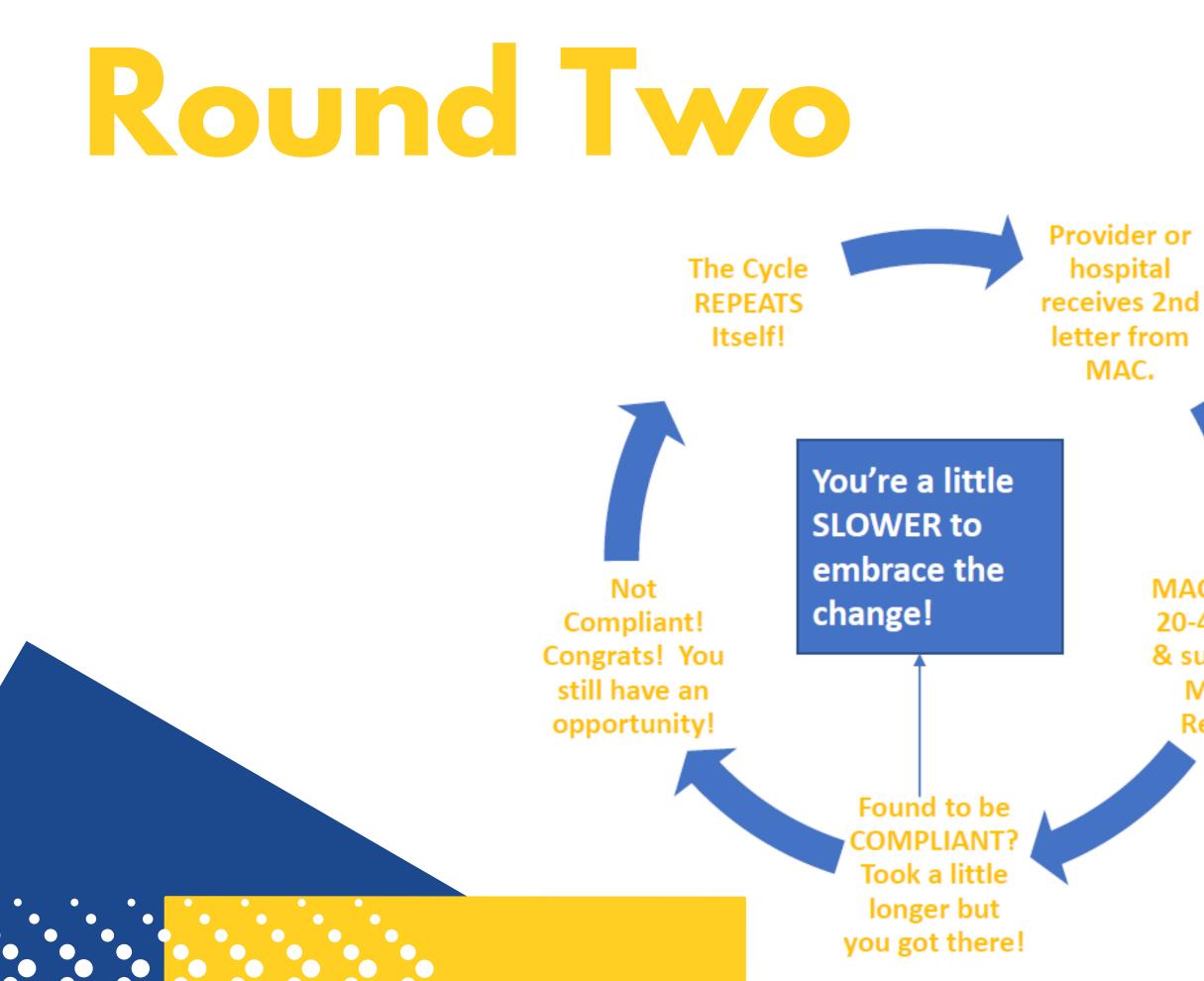
# Medical Necessity

### MEDICAL NECESSITY MUST HAVES

PROCESS	DFU	ORN/STRN	GRAFT/FLAP	OSTEO
Consult	1. Thirty days of conventional wound	1. All correspondence with the	1. Date & Time of	1. Diagnostic Imaging- type 8
All	care and what it included.	specialist: (Urology, Oral	2. Graft/Flap.	in the M/R
Elements	Debridements, Antibiotics, Surgical	Surgery, Plastics, etc)	Anatomical location & type of	2. Labs- what & in M/R
to support	interventions.	2. Radiation History-what,	Graft/Flap.	3. ABX-type, course, delivery
Medical	2. Include correspondence with	where, when, how much.	3. Date Compromised &	4. Wound Care- what care ha
Necessity	whom, what & when for above.	3. Anatomical Location	description.	been delivered.
-	3. Wound Volume currently & that	4. What care have been	4. All Correspondences with	5. Specialist engaged in care.
	there has been no measureable	delivered & will continue to be	Specialists.	6
	improvement over the last thirty days.	delivered.	5. Other Clinical	
	4. Ongoing wound care- what are you	5. Photos- STRN	correspondences.	
	currently doing & photos.	6. Procedures-has the patient	-	
	5. Smoking Cessation Education.	been scoped?		
	6. Glycemic Control & HgbA1C as well	7. Patients symptoms:		
	as education.	>Pain-how much & location		
	7. ABI or other quantifier of vascular	>Blood-where?		
	flow.	>Urine-how much, frequency,		
		clots.		
		>Stools- consistency,		
		frequency,		
Orders	All components of the treatment	All components of the	All components of the	All components of the
		treatment	treatment	treatment
Goals/Plan	To support the decision of Medical	To support the decision of	To support the decision of	To support the decision of
of Care	Necessity, what is your expected	Medical Necessity, what is	Medical Necessity, what is	Medical Necessity, what is
	outcome?	your expected outcome?	your expected outcome?	your expected outcome?
Daily	See proposed MACRO	See proposed MACRO	See proposed MACRO	See proposed MACRO
Treatment				
Re-Asses.	Most recent wound assessment w/	Clinical Improvement-	Clinical Improvement	Clinical Improvement
	improving wound volume	Pain	What does the Graft/Flap site	Education
	OffLoading	Blood	look like? Has it declared	Improving Wound Volume
	S/C & B/S education	Stools & Urine	itself, did it survive, will the	Revisit and Update POC
	Revisit & update the POC	Revisit & update POC	patient be re-grated?	
			Revisit POC	

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**MAC reviews** 20-40 claims & supporting Medical Records.



# Round Three

If documentation and compliance with the audit is unsuccessful additional education is required from MAC and your Hospital will have to return revenue to CMS

CMS refers you to either ZPIC or RAC contractor!

Not Compliant! Congrats! You get 1:1 Education w/MAC

Provider or hospital receives 3rd letter from MAC.

You DO

NOT

WANT

TO BE

HERE!!!



MAC reviews 20-40 claims & supporting Medical Records.



# Next Steps

## Zone Program Integrity Contractors (ZPIC) Program

To identify cases of suspected fraud, investigate them, and take action to ensure any

inappropriate Medicare payments are recouped.

Recovery Audit Contractors - (RAC) Program

I/D & correct improper payments through the efficient detection and collection of

overpayments made on claims of health care services provided to beneficiaries, and

identification of underpayments to providers so that the CMS can implement actions

that will prevent future improper payments.



# RAC Process

- The purpose and goal of the RAC Process is to identify and correct improper payments three
  - years before audit. (This is a post payment process.) Document requests that vary. The
    - contractor is paid and assured contingency fee structure based on recovery.
      - Types of RAC Audits:
- Automated: Using algorithms, the RAC uses a computer to do the auditing. This type of audit
  - requires no medical records and little input from you or your staff.
- Manual: RAC requests medical records from you and you must comply. There is a limit to the
- number of files the RAC can request in a 45-day period, although the number is quite high.



# How to Be Ready

- Medical Necessity Macros • Order sets
- Ongoing Treatment Macros
- Medical Necessity Must Haves
  - HBO Evaluation Criteria Checklist
    - QCR resources





# HEADING

As with all audits and regulatory agencies, Documentation is everything! Work with your Program Director to assure all the elements of your charting is on point and ready every day.







## Why were the TPE sample sizes generally set at 20-40 claims?





# ANSWER

The 20-40 claim sample size is intended to allow the MACs to review enough claims to be representative of how accurately providers/suppliers have the necessary supporting documentation to meet Medicare rules and requirements, while not being overly burdensome.





# OUESTION

## What happens if there are errors in the claims reviewed?







# ANSWER

At the conclusion of each round of 20-40 reviews, providers will be sent a letter detailing the results of the reviews and offering a 1-on-1 education session. MACs will also educate providers throughout the TPE review process, to avoid additional similar errors later in the process.







# OUESTION

## Why is CMS moving to the TPE process for medical review?







# ANSWER

- The results of previous Probe and Educate (P&E) programs have
- been well received and included a decrease in appeals as well as
- an increase in provider education which resulted in decreased
- denial rates for a vast majority of providers as they progressed.
- CMS determined that efforts would be better directed toward
- those who, based on data analysis, provide the most risk to the

Medicare program.







# **REFERENCES**

Center for Medicare and Medicaid Services:

<u>https://www.cms.gov/Research-Statistics-Data-and-Systems/Monitoring-Programs/Medicare-FFS-Compliance-</u> Programs/Medical-Review/Targeted-Probe-and-EducateTPE.html

2017 Office of Inspector General Report-

https://www.oig.hhs.gov/oei/reports/oei-06-99-00090.pdf

Palmetto Pre-Payment Review-

https://www.palmettogba.com/palmetto/providers.nsf/DocsCat/Providers~JM%20Part%20A~Medical%20Review~Results~ATRH GN2266

CMS Pre-Payment Review-

<u>https://www.cms.gov/Research-Statistics-Data-and-Systems/Monitoring-Programs/Medicare-FFS-Compliance-Programs/Recovery-Audit-Program/RecoveryAuditPrepaymentReview.html</u>

Noridian-

https://med.noridianmedicare.com/web/jea/cert-reviews/mr This Photo







# THANK YOU CONTACT US

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